

Our Founder Andra Hargrave

Andra L. Hargrave is a service disabled veteran with more than 25 years of direct calling and targeting Federal, Department of Defense, and S.L.E.D (state, local and education) agencies and contracting opportunities.

He has helped companies source target and secure over \$150,000,000.00 million dollars in annotated contracts throughout his career and have worked with the following organizations:

Colorado Office of Economic Development & International Trade (OEDIT)

Minority Business Office (MBO)

Senior State & Federal Certification Consultant

Colorado Department of Transportation (CDOT)

Connect2DOT Program

DBE/ESB Certification Consultant and Trainer

U.S. Department of Transportation

Colorado Small Business Transportation Resource Center (SBTRC)

Federal Business Development & Certification Specialist

Small Business Administration (SBA)

Interise Corporation (Prime)

SBA Emerging Leaders Course

Instructor & Facilitator

Pueblo Colorado Small Business Development Center

State and Federal Certification and Business Development Consultant

SBA Boots2Business Veterans Entrepreneurial Trainer

Rocky Mountain Minority Development Council

Director of Certification & Business Development

Corporate MBE Certification Advocate

Other Governmental Business Development & Certification Consultants Contracts:

North Dakota Center for Innovation Center

North Dakota Small Business Development Center

Grand Forks North Dakota SBA

Boulder Small Business Development Center

Denver Small Business Development Center

Colorado Springs Small Business Development Center

Consulting Awards:

- Colorado Small Business Development Center (SBDC) – Consultant of the Year
- Denver Colorado Small Business Development Center (SBDC) Consultant of the Year
- Pueblo Colorado Small Business Development Center (SBDC) Consultant of the Year

Major Military Awards:

- V Corps Soldier of the Quarter
- Department of the Army – Army Commendation Medal
- Department of the Army – Army Achievement Medal
- 120nd Signal Battalion – Certificate of Achievement